



BLUERANGE

TECHNOLOGY

XCHANGE TECHNOLOGY GROUP

**IBM STORAGE SOLUTIONS:
SCALABLE. CUSTOMIZABLE.
RIGHT FOR YOU.**

Every business, large or small, needs a solution for managing data. A one-size-fits-all approach isn't effective in the world of Information Technology. That's why organizations throughout North America are turning to BlueRange Technology to provide high-impact, low-cost and scalable solutions for data management.

BlueRange Technology isn't just about providing equipment. Our reputation is based on our ability to design and implement a technology solution that's right for you.

As an IBM Premier Business Partner, we have access to a wide range of high quality IBM solutions. Through our partnership with IBM and others, as well as the level of experience and expertise of our skilled technical and sales teams, we are able to provide more than just hardware and software. We provide real business solutions, including:

- Pre-Sales Engineering Services
- Professional Consulting and Contracting Services
- Installation, Configuration and Upgrades
- Technology Assessments and Audits
- Staging, Integration and Rollout Services
- Short Term/Long Term Rentals and Financing
- Training Services

We also offer advanced technology solutions from such industry leaders as Oracle, VMware, Microsoft, Linux, NetApp, Brocade, Cisco and others. Plus, we can help you find the right financing to help you get the right equipment right now.

IBM Storage Solutions

IBM System Storage and TotalStorage products offer businesses of every size ways to:

- Streamline infrastructure
- Lower the total cost of ownership
- Safeguard data
- Manage information long-term

BlueRange Technology also delivers technology to ensure business continuity, making access to information continuous and keeping you competitive. The IBM System Storage Proven™ program is a powerful example of how IBM technology works in heterogeneous environments. With a design by BlueRange Technology, you can find the best ways to get the most of these innovative storage technologies.

For your network, disk or tape storage solutions, from entry-level to enterprise needs, IBM has the technology and BlueRange Technology has the design to help you manage data seamlessly, efficiently and worry-free.

www.bluerangetechnology.com



DISK SOLUTIONS

IBM offers a wide range of products from entry-level iSCSI and NAS systems to extremely high performance massive disk subsystems. IBM also utilizes the most appropriate disk technologies to fit your disk performance and reliability needs, from high capacity SATA disks to high performance Fibre Channel disks. BlueRange Technology is authorized to deliver the entire line of IBM storage solutions, including the DS3000, DS4000, Series NetApp, DS6000, DS8000 and SVC solution lines.

TAPE SOLUTIONS

Tape systems remain the most cost-effective and scalable media for high capacity storage. Also, tape systems are highly portable, allowing you to easily move data to more secure environments in the case of an emergency. Customers requiring security, higher capacity and performance will realize that the IBM tape drives support built in data encryption which provides the ability to encrypt data during normal tape backup operations without effecting performance.

TAPE MEDIA

IBM pioneered tape storage systems and continues to lead innovation. BlueRange Technology also understands that only the highest quality media should be trusted with your highly valued data. With 50 years of experience, IBM offers the most up-to-date full line of media for all of your tape storage needs. Staying on the cutting edge means prolonging the lifecycle of your media and protecting your data more effectively.

OPTICAL SYSTEMS

IBM optical storage solutions are ideal for long-term archival storage and fast retrieval. While IBM offers a range of options from single drives to large libraries, BlueRange Technology can help you evaluate your needs and determine the best product for your optical storage needs.

SAN SOLUTIONS

Storage area networks (SANs) offer continuous access to data. With multiple SAN fabric distance extension options, IBM offers a scalable and integrated approach to provide the industry's most comprehensive metro and global mirroring business continuity and disaster recovery solutions with integrated management.

NAS SOLUTIONS

One of the simplest options to arrange, Network Attached Storage (NAS) systems allow for centralized data storage for a heterogeneous protocol environment. Through the full offerings of IBM's N Series NetApp and IBM NAS solutions, BlueRange Technology can solve your storage needs with cost effective, easily deployable solutions that will scale with your organization.

STORAGE VIRTUALIZATION

Virtualization is a dynamic option for businesses that want to simplify their storage infrastructure and lower the total cost of ownership. IBM virtual storage solutions will have a direct effect on your bottom line by reducing management costs, increasing availability and overall utilization. BlueRange Technology's storage virtualization offerings make it possible for users to leverage, manage, and move data among a wide variety of IBM and non-IBM storage arrays, including EMC, Hewlett-Packard, and Hitachi Data Systems, in a completely virtual storage environment.

To learn more about how BlueRange Technology can help your organization improve efficiency, productivity and reliability, contact us at:

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